Faculty	Natural :	Sciences			
Home Department	School of Pharmacy				
Module Topic	Leadership and Negotiation				
Generic Module Name	Leadership and Negotiation 819				
Alpha-numeric Code	PAR819				
NQF Level	9				
NQF Credit Value	10				
Duration	Semester				
Proposed semester to be	First Semester				
offered.	1 1101 001	1100101			
Programmes in which the	MSc (Pharmacy Administration and Policy Regulation)				
module will be offered	(3859)				
Year level	8				
Main Outcomes	Leadership and Negotiation				
	On completion of this module, students should be able to:				
	Demonstrate the ability to judge, select and/or formulate effective leadership tools.				
	Demonstrate mastery of a set of practical leadership skills.				
	Review, evaluate and propose solutions to scenarios				
	typical for leaders in industry and arrive at possible				
	solutions working in a team environment.				
	Recognise the subjectivity in ethical and leadership issues				
	and construct reasonable arguments for one's opinion or				
	recommendations.				
	[A limited number of places, 5 are also available on the				
	onsite version of this course which takes place over five				
	days at Harvard University. Additional travel,				
	accommodation and other expenses are born by students				
	who wish to attend the onsite course.]				
Main Content	Teaching and learning a set of practical leadership skills				
	Leadership simulations.				
	Analysis of case studies and discussion of articles on				
	leadership, participants apply the lessons learned to				
	ongoing, real-world cases.				
	Theory and practice of negotiation in the context of arganisational leadership and management.				
	organisational leadership and management. • Development of a framework for diagnosing and				
	intervening in organisational systems to generate adaptive				
	intervening in organisational systems to generate adaptive work.				
Pre-requisite modules	None				
Co-requisite modules	None				
Prohibited module	None				
Combination					
Breakdown of Learning	Hours	Timetable		Other teaching modes	
Time		Requirement per week		that does not require time-table	
Contact with lecturer / tutor:	20	Lectures p.w.	0	Online Course. No	
Assignments & tasks:	35	Practicals p.w.	0	Timetable Requirements.	
Practicals:	0	Tutorials p.w.	0	1	
Tutorials:	10	•]	
Tests & Examinations:	0			1	
Selfstudy:	0			1	
Other:	35			1	
Total Learning Time	100			1	
Methods of Student		ous Assessment (CA): 5	0%	
			/- 0		

Assessment	Final Assessment (FA): 50%	
Assessment Module type	Continuous and Final Assessment (CFA)	